

Why CES?

## Security is more than just a good feeling



What's the best foundation for your new access solution?

### A partner who listens to you.





The Reichstag, Berlin

We don't want to start out by overwhelming you with technical details, although some people do find our technology fascinating. Instead, we want to assure you that we will listen closely to what you're saying and what it is you actually want. We can then put our expertise and our products together to create your perfect access concept.

The bespoke and cost effective systems we create cover every single door in an entire building. They are based on innovative, fully scalable security technology. Our systems combine robust mechanical and electronic components and sophisticated access control software. Existing applications and future developments can all be integrated into our systems as required. We can even configure your new access management system to use existing employee ID cards.

One thing is certain: you will get an effective, reliable solution. By using fully tried and tested components based on the very latest technology, our systems offer advanced, comprehensive security.





### Why do we offer unique bespoke systems?

### Quite simply because you deserve the best solution.

There is one basic principle that lies behind the ability to create truly unique solutions that meet very specific requirements: only by having everything at our fingertips can we adjust every single component to get the best result and create a comprehensive, fully integrated system. This not only applies to the locking devices we design and manufacture in-house, but also to the software used in our electronic locking systems.

You can operate these systems offline, online or in a virtual network, and convert or upgrade them at any time. We implement the widely used MIFARE® and LEGIC locking medium technologies to ensure your system is versatile enough to meet your needs. All of this results in a solution that exactly matches your individual specifications.

And if your requirements change, or if you need more access points, your CES solution can be expanded to cope at any time.

Why do we create sector-specific solutions?

# Because airports are not the same as training centres or hospitals.

Obviously, this is a bit of an extreme example, but it does get to the heart of the matter: if you want to find the best possible solution for a sector-specific requirement, you need to know that sector inside and out and be aware of its unique features.

CES has been planning and implementing access solutions for industry, business, administration and the traffic management, health and training sectors for several decades now. We can apply the wealth of experience gained from these projects to create the perfect access solution for you.

And when it comes to securing buildings, we are focussed on meeting every challenge. No matter how complex the task, we can give you the reassurance that the projects we run leave nothing to chance, and we never lose sight of your specific requirements.







The freedom to concentrate on what you do best

### You can be secure in the knowledge that we can give you that.

There's no doubt about it: securing and regulating access to any building is an issue that demands special attention, but not necessarily your attention. When you decide to work with CES, all you have to do is tell us what you want, and what you need. We'll take care of how that's achieved.

We'll meet you for a consultation in which you'll get the benefit of our many years of experience. If the plans meet your requirements, we'll create an access system that is equally convincing in real life. That starts with its installation by our technical specialists, goes on to include training for its users and develops, after commissioning, into a long-term business relationship with you.

We will maintain your access system, monitor and document how it operates, keep the firmware and software up to date, and be available for you at all times, via our Hotline or online administration service. The only thing you need to do is concentrate on what you do best, and enjoy the benefits of our comprehensive full service package.

## The reassurance of having a solid business partner.

In 1857, when Carl Eduard Schulte was only 18, he took over the company his father had founded in 1840. We have more than just a shared history in common with our founding fathers. Values such as cooperation, reliability, a focus on our customers and the courage to innovate continue to shape the way we operate today.

The pioneering spirit shown by Carl Eduard Schulte is still clearly present at CES: rather than being content to rest on our laurels, we're always exploring ways of finding better solutions. This ethos applies both to our products and to the service we provide.

Instead of being the largest internationally active supplier of access solutions, CES is a family-owned company. It's our corporate structure that makes us different from conglomerates, and able to offer you the corresponding benefits. These include a more flexible approach to meeting your demands and the ability to react more quickly and ensure you have the same personal contact person for many years.



The historical façade of our headquarters, with its more recently added modern architectural features, perfectly reflects how our company has developed over time.



#### C.Ed. Schulte GmbH Zylinderschlossfabrik

Friedrichstraße 243

D-42551 Velbert

© +49 2051 204 0

Ø +49 2051 204 229

@ info@ces.eu